

The View From The Outer

Tim Rocks – Chief Investment Officer

June, 2017



Peak recovery and sector rotation

The recent strong performance by equity markets has meant that much of the gain in shares that we expected in 2017 have already been achieved. The charts below show that Emerging Markets have returned nearly 20% this year and more than 10% since March.



At the same time there are the early signs that the global recovery may soon lose some momentum. Until recently, global data had been unambiguously strong and the global recovery had been steadily broadening from China to the US and Europe. However, over the past month a noticeable change has been that economic data has begun to miss expectations. This trend is captured by economic surprise indices that compare incoming economic data with economists' forecasts. A change is clear in the US where, over the past month, a net 80% of data has missed expectations.



Part of the reason for this might be that expectations have been raised too much. Economists that have been observing the recovery may have become carried away and raised forecasts too high. Some of the data that has disappointed included:

- All consumer data missed expectations in May including retail sales, auto sales and consumer confidence. The decline has not been large but it nevertheless might suggest a point of inflection. The jump in confidence that occurred around the Trump election is being unwound.
- Housing starts, permits and construction have fallen for the past couple of months. This may be due to tightening credit towards the construction sector.
- Industrial production and business surveys have been a little softer. Within production, the oil sector has been lifting output but there is now the prospect of a sharp fall in auto production.

While none of these data have deteriorated significantly, the breadth of the forecast misses suggest the US economy may be at a point of inflection in its recovery and that GDP growth may ease back modestly over the next year.

- This does not cause us to change our core view that this economic cycle has some years to run. There have been a number of structural improvements in the global economy over the past couple of years that will provide broad support to the economy.
- Government finances have improved, particularly in Europe, and this is allowing governments to spend again.
- The financial sector has recapitalised and is in a better position to lend to corporates and will be more robust to future macro shocks.
- Some of the industrial overcapacity that became apparent in the financial crisis has been worked through particularly in China.
- Finally, several emerging markets that were in recession during 2015-16 such as Russia and Brazil are now on recovery paths.

Nevertheless the turn in the data combined with elevated valuations has caused us to rethink some of our asset allocation recommendations earlier than we expected to.

More uncertainty on Chinese policy

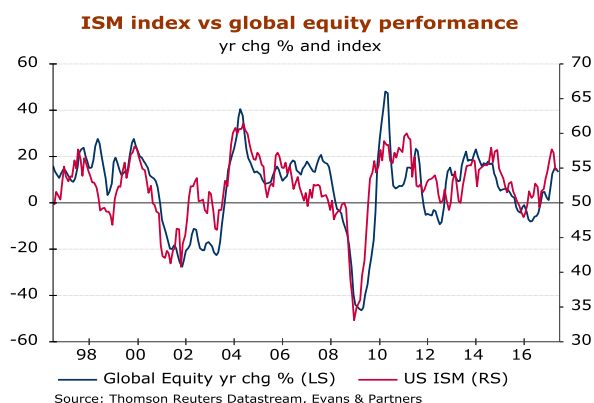
A subtle change appears to have occurred in Chinese policy and politics. Most observers were expecting a quiet period out of China until the announcement of the new Politburo standing committee in August or September but instead there have been some notable developments recently. It is possible the new committee has been finalised early and is already operating behind the scenes. The two changes are:

- The anti-corruption crusade may now be returning, this time focussed on the financial sector. Some local observers consider that the arrest of the chief of Anbang Insurance on 27 April signalled the start of a new anti-corruption drive focussing on bribery, stock market manipulation and frauds used to skirt capital controls in the financial sector. This apparently followed a special meeting of the Politburo on April 25 on the issue.
- Policy tightening has broadened. There has been tightening in the property market for around a year which has resulted in a 16% fall in property sales but tightening has now broadened as evidenced by the ongoing squeeze in interbank liquidity. In China the availability of credit matters more than its price and rising interbank rates are evidence of a significant change in money availability. According to the PBOC, the intention is to reduce excesses in the shadow banking industry rather than materially lower growth but some impact on the overall economy is probably inevitable.

Time for some sector rotation

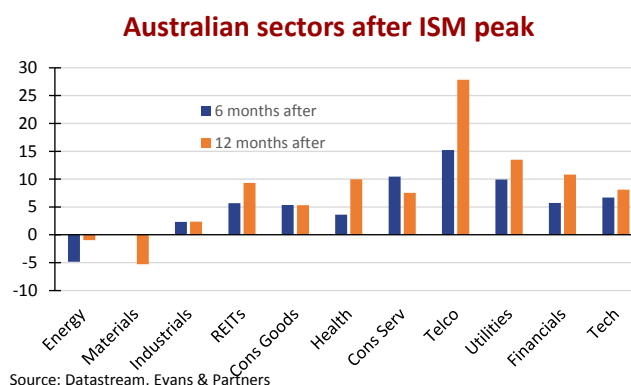
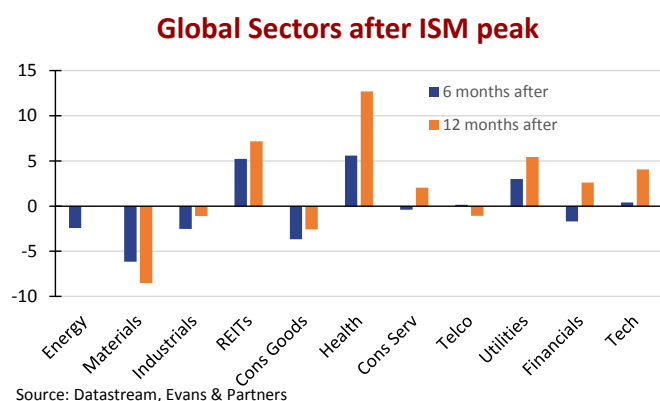
Growth slowdowns, even if they are modest, matter for markets. History shows that markets are strongest when economic growth is accelerating and weakest when it is decelerating. The US ISM Index has been consistently shown to be the best measure of the pace of acceleration in global growth; it is the single economic indicator that is most correlated with overall market performance and a key driver of relative sector performance.

The importance of the ISM can be seen in the two charts below. The first shows that there is a very tight correlation between global equity performance and the US ISM index. A fall in the index back towards 50, which is a typical low point in down cycles, is consistent with a flat equity market. The second shows the ISM index is closely correlated with earnings revisions. If global growth has peaked then earnings revisions have peaked. Downgrades will become more likely through the second half of the year.



ISM peaks tend to signal major changes in sector performance. We looked at six similar periods in history where growth was slowing down and calculated the performance of sectors in the subsequent 6 and 12 month periods. The results are shown in the charts below at a global level and for Australia.

- Globally, the clear winners are healthcare and REITs with materials the major loser.
- The same defensives vs cyclicals switch occurs in Australia. In the past the major sector winners in Australia have been telcos, utilities, healthcare, banks and REITs.



RESEARCH DISCLAIMER, WARNING & DISCLOSURES

This document is provided by Evans and Partners Pty Ltd (Evans and Partners) ABN 85 125 338 785, holder of AFSL 318075.

Please refer to the document entitled 'Research Conflicts of Interest Disclosure' available for download from the Important Disclosures section of our website (eandp.com.au).

The information is **general advice only** and does not take into consideration an investor's objectives, financial situation or needs. Before acting on the advice, investors should consider the appropriateness of the advice, having regard to the investor's objectives, financial situation and needs. If the advice relates to a financial product that is the subject of a Product Disclosure Statement (e.g. unlisted managed funds) investors should obtain the PDS and consider it before making any decision about whether to acquire the product.

The material contained in this document is for information purposes only and does not constitute an offer, solicitation or recommendation with respect to the purchase or sale of securities. It should not be regarded by recipients as a substitute for the exercise of their own judgment. Investors should be aware that past performance is not an infallible indicator of future performance and future returns are not guaranteed.

Any opinions and/or recommendations expressed in this material are subject to change without notice and Evans and Partners is not under any obligation to update or keep current the information contained herein. References made to third parties are based on information believed to be reliable but are not guaranteed as being accurate.

This document is provided to the recipient only and is not to be distributed to third parties without the prior consent of Evans and Partners.

EVANS AND PARTNERS DISCLOSURE OF INTERESTS

Evans and Partners and its respective officers and associates may have an interest in the securities or derivatives of any entities referred to in this material. Evans and Partners does, and seeks to do, business with companies that are the subject of its research reports.

EVANS AND PARTNERS CORPORATE RELATIONSHIP DISCLOSURE

Company Nature of Relationship

| Company | Nature of Relationship |
|---------|---|
| AUI | The Issuer has appointed Evans and Partners as Broker to an on-market buy-back. Accordingly, Evans and Partners is unable to give Sellers advice in respect to a sale of this security. |
| AYD | A director of Evans and Partners Pty Ltd is a director of Australian Masters Yield Fund No 1 Limited |
| AYH | A director of Evans and Partners Pty Ltd is a director of Australian Masters Yield Fund No 2 Limited |
| AYJ | A director of Evans and Partners Pty Ltd is a director of Australian Masters Yield Fund No 3 Limited |
| AYK | A director of Evans and Partners Pty Ltd is a director of Australian Masters Yield Fund No 4 Limited |
| AYZ | A director of Evans and Partners Pty Ltd is a director of Australian Masters Yield Fund No 5 Limited |
| CBA | Evans and Partners has arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |
| DUI | The Issuer has appointed Evans and Partners as Broker to an on-market buy-back. Accordingly, Evans and Partners is unable to give Sellers advice in respect to a sale of this security. |
| IDR | Evans and Partners has arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |

| | |
|-----|--|
| IGL | Evans and Partners has arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |
| ING | Evans and Partners has arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |
| QIP | Evans and Partners arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |
| SWM | A director of Evans and Partners Pty Ltd is a director of Seven West Media Limited. |
| TOX | Evans and Partners arranged, managed or co-managed a public offering of the company or its affiliates in the past 12 months |
| URF | A director of Evans and Partners Pty Ltd is a director of URF's primary underlying investment, US Masters Residential Property (USA) Fund (US REIT), and a director of other related entities that provide services to URF. |
| USF | A Director of Evans and Partners Pty Ltd is a director of the Investment Manager of the Limited Partnership, the investment vehicle through which USF invests. |
| USG | A Director of Evans and Partners Pty Ltd is a director of the Investment Manager who provides investment management services to the General Partner for the Limited Partnership, the investment vehicle through which USG invests. |
| USP | A Director of Evans and Partners Pty Ltd is a director of the Investment Manager who provides investment management services to the General Partner for the Limited Partnership, the investment vehicle through which USP invests. |
| VLW | Evans and Partners has arranged, managed or co-managed an offering of securities of the company or its affiliates in the past 12 months. |

RESEARCH ANALYST CERTIFICATION

I, Tim Rocks, hereby certify that all the views expressed in this report accurately reflect our personal views about the subject investment theme and/or company securities. We also certify that no part of our compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

RESEARCH ANALYST DISCLOSURE OF INTEREST

I, Tim Rocks, and/or entities in which I have a pecuniary interest, have an exposure to the following securities and/or managed products: Aberdeen Emerging Opportunities Fund, AMP Cap Core Property Fund, AMP Capital Corporate Bond Fund, BlackRock Multi Opportunity Absolute Return, Fidelity Australian Equities Fund, Grant Samuel Epoch Global Equity Share Yield Fund, IFP Global Franchise Fund, Macquarie High Conviction Fund, Plato Australian Shares Income Fund, RARE Infrastructure Value Fund, Schroder Fixed Income Fund WS Class, T. Rowe Price Global Equity Fund, Winton Global Alpha Fund, Betashares Commodity ETF and Westpac BlueChip 20 (a Separately Managed Account applying a model portfolio which seeks to match the return of the S&P ASX 20 Accumulation Index).

DISCLAIMER

Except for any liability which cannot be excluded, Evans and Partners, its directors, employees and agents accept no liability or responsibility whatsoever for any loss or damage of any kind, direct or indirect, arising out of the use of all or any part of this material. All information is correct at the time of publication; additional information may be available upon request.